

## COMPANY PROFILE







FAWAZ KHALID AL-MARZOUQ



KHALID YOUSUF AL-MARZOUQ



# CHAIRMAN'S STATEMENT

## PROMISING INVESTMENT OPPORTUNITIES

On behalf of Khalid Yousuf Al-Marzouq & Sons Group of Companies and all shareholders, managers and employees in the Group, we present you our best regards and we are pleased to provide you with a brief introduction to Khalid Yousuf Al-Marzouq & Sons Group of Companies as well as aspirations of those responsible for the group.

We fully understand that the real challenge for those responsible for the Khalid Yousuf Al-Marzouq & Sons Group was not merely achieving set business goals as many of those who track the performance of our Group can confirm, but also excelling in incorporating business best practices with bold innovative ideas and dynamic risk taking to achieve unprecedented outcomes.

Working for a successful future cannot merely be achieved through only good ideas; it needs a vision coupled with determined leadership and applied with a state of the art technology and world class expertise.

The difficult financial crisis that swept the world during 2008 – 2009 and caused havoc to many economies, including the sharp fall in the price of oil as well as the expectation of recessions lead us to further understanding of economic factors relating to the current conditions of hyper-competition in today's markets. As Kuwait Government has turned inward to the Private Sector and granted the private sector wider entitlements to cope with the requirements of economic, we proudly announce that we have formulated structural plans for the performance of Khalid Yousuf Al-Marzouq & Sons Group to support Development Plans put forward by the Kuwaiti Government estimated of around \$ 125 Billion, including many sectors such as Oil, Electricity, Construction, Rail Roads, Tunnels and Bridges and more.

The approval of the National Assembly on the Law to regulate the “privatization program” is one of the most significant laws passed by the government introducing a positive shift to activate the Private Sector in Kuwait.

With this in mind, we aspire for taking courageous steps in the development of new areas of investments. Such a move requires strategic partnership with specialized international corporations. Khalid Yousuf Al –Marzouq & Sons Group of Companies is ready for this challenge.

**Fawaz Khalid Al-Marzouq**

Chairman and CEO of Khalid Yousuf Al-Marzouq & Sons Group of Companies



His Highness the Amir of Kuwait Sheikh Sabah Al-Ahmad Al-Sabah inaugurating the Sabah Al-Ahmad Sea City, in the presence of H.H. the Crown Prince Shaikh Nawaf Al-Ahmad Al-Sabah and Mr. Fawaz Khalid Al-Marzouq and his son Khalid





## MR. KHALID YOUSUF AL-MARZOUQ'S ACHIEVEMENTS

- Has always had an interest in architecture and he was the first to build multi-story car parks in Kuwait.
- Founded the first real estate company in Kuwait (Kuwait Real Estate Co.) and was its chairman from 1972 to October 1992
- First to build a modern housing Complex on a large area in Ras Al-Salmiah known as "La'ala (Pearl) Al-Marzouq" Complex
- Built a mosque and the Islamic Medical Center, which is an architectural masterpiece and a unique monument for herbal and Islamic treatment.
- Established the Kuwait Real Estate Bank in 1973 and was its chairman from April 30, 1995 to May 31, 1998.
- Co-established the Commercial Bank of Kuwait in 1960 and was vice-president of the bank which is the second oldest Kuwaiti bank.
- Chaired the supervisory and executive committee for designing and building the Banking Complex.
- Established Al-Anbaa newspaper in 1976. It is a daily political newspaper with Mr. Yousuf Khalid Al-Marzouq as its current editor-in-chief.
- Founded several real estate, investment and general trading and contracting companies with great achievements such as: Kuwait Projects for Construction and Real Estate Company which specializes in executing medium- size real estate projects.
- Loloa (Pearl) Real Estate Co.
- Founder Kuwait Financial Group Co. which specializes in portfolio management in foreign stock markets and in the Kuwait Stock Exchange.
- Nouf Real Estate Co. for General Trading & Contracting which manages and supervises several real estate projects .
- Souk Al-Salmiah Real Estate Co. was established in 12/11/2000. It built one of the largest covered markets in Kuwait (Souk Al-Salmiah Complex) which combines several economic and business activities under one roof . Mr. Marzouq Yousuf Al-Marzouq is the chairman of the company.



## KUWAIT REAL ESTATE BANK

Mr. Khalid Yousuf Al Marzouq established the Kuwait Real Estate Bank and developed it over 25 years. In an honoring ceremony of the banking community he was praised for his efforts in establishing the bank as a member of the constitutional committee. Speakers lauded his judicious and humanitarian decisions such as giving Gulf employees of the bank an equal pay to that of their Kuwaiti peers, as well as his role in publishing the “World of Real Estate and Investment” magazine which was the first specialized Kuwaiti magazine in this domain.

## TOURISTIC ENTERPRISES COMPANY

In 1974 Mr. Khalid Yousuf Al Marzouq established the Touristic and Recreational Enterprises Co. and was its president. The company participated in several recreational and tourist projects that provided outlets for the citizens and job opportunities to Kuwaiti youth.

He was the first to suggest constructing a version of the American Disney Land in Kuwait.

The Entertainment City was built in Al-Doha area as a smaller version of Disney Land but with a Kuwaiti identity.

## KUWAIT REAL ESTATE CO.

Established on 16/5/1972 with the main objective of dealing with real estates including buying, selling, leasing and rental of land and real estate, construction and investment in stocks.

This company carried out many projects such as Souk Al-Kuwait, Al-Souk Al-Kabeer, Al-Durar Complexs (B, C, D), Al-Durar Complexs (A), Loloa (Pearl) Al-Roqui, Loloa (Pearl) Al-Marzouq, La'ala Al-Fintas, Loloa (Pearl) Ibn Khaldoun, Loloa (Pearl) Al-Masila .

The company made large contributions to philanthropic causes and thanks to Mr. Khaled Yousuf Al Marzouq's generosity annual donation to the charities in Kuwait.

It was the first Kuwaiti company to make a considerable contribution to the war effort. He and the company were honored for their generosity by the late Amir Sheikh Saad Al-Abdullah Al-Sabah .



## HIS ROLE DURING THE IRAQI INVASION OF KUWAIT

He was the only civilian member of Al-Ta'ef Government headed by the late Amir Sheikh Jaber Al-Ahmad Al-Jaber Al-Sabah which was formed in Saudi Arabia during the Iraqi occupation. That government maintained a legitimacy which enabled it to carry out its constitutional authority; it was politically active and led intensive consultations with heads of fellow-Arab and friendly states so that the Kuwaiti cause would remain a focus of international interest . In that way the government succeeded in undermining the Iraqi plans to destroy the political identity of Kuwait.

During the Iraqi occupation he gave instructions for Al-Anbaa newspaper to be published in Cairo; the newspaper was distributed free of charge and expressed the free voice of the Kuwaiti people as well as showed the entire world the vile crimes committed by the agents of the defunct Iraqi regime led by Saddam Hussein . The glass factory in Egypt, one of Khalid Al-Marzouq's projects, sponsored many Kuwait families in Cairo during the invasion.



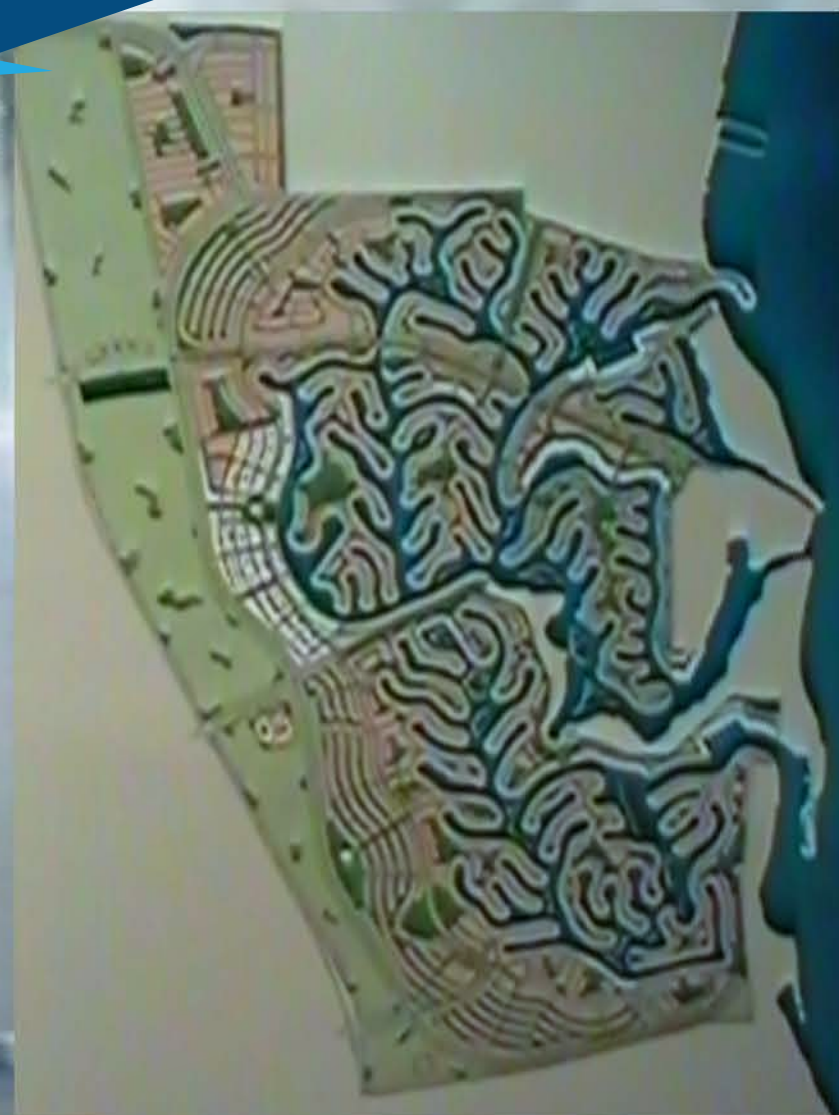
## SABAH AL-AHMAD SEA CITY

On 24/12/1991 he set up La'ala Al-Kuwait Real Estate Co. whose current chairman is Mr. Fawaz Khalid Al-Marzouq. The company took upon itself the task of constructing Al-Khairan Pearl Residential City Project which is called Sabah Al-Ahmad Sea City and is the first sea city to be built in Kuwait by the private sector at no cost to the State. There were five potential locations along the Kuwait coastline. After exhaustive analysis it was determined that Khiran was the best location for the now Sabah Al Ahmad Sea City. It is a residential city with complete services and utilities built on marshland not suitable for building. La'ala Al-Kuwait Real Estate Co. undertook the cost and burden of reforming the land and developing it into a model city.



مدينة صباح الأحمد البحرية  
Sabah Al Ahmad Sea City

The idea of the project was suggested by Mr. Khalid Yousuf Al-Marzouq in 1986 out of his belief in the necessity of the private sector's participation in driving the real estate and housing development. On December 17th 2009 H.H. the Amir Sheikh Sabah Al-Ahmad inaugurated Sabah Al-Ahmad Sea City, thus realizing the dream of Khalid Yousuf Al-Marzouq, on the land of Kuwait (see La'ala Al-Kuwait Real Estate Co. and Sabah Al-Ahmed Sea City).

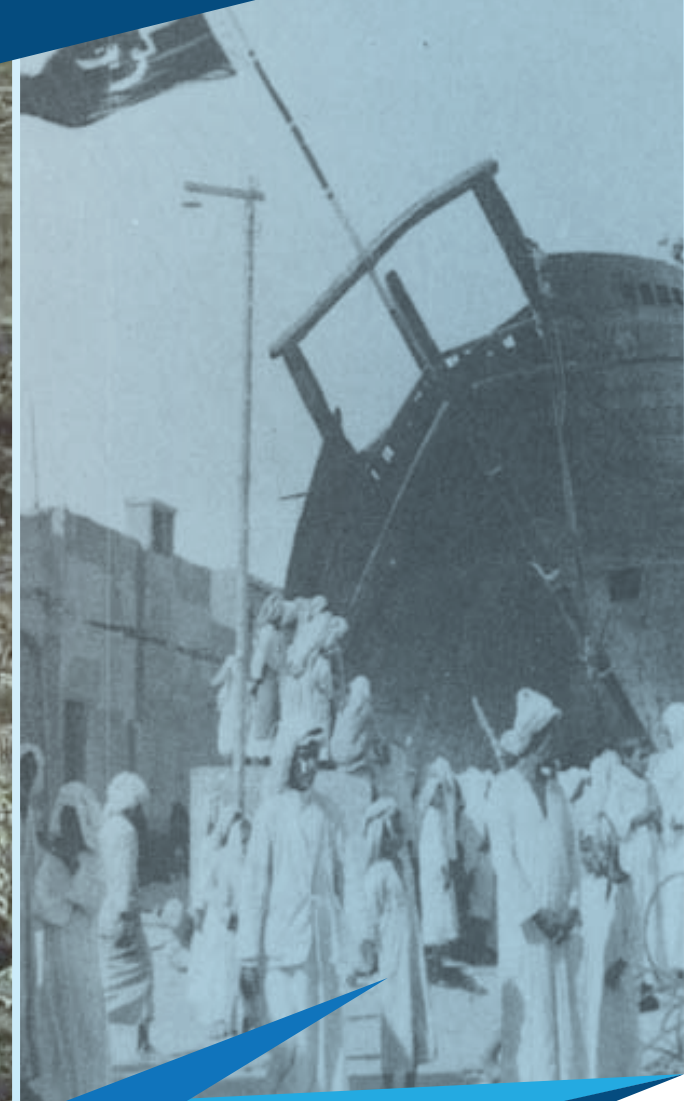
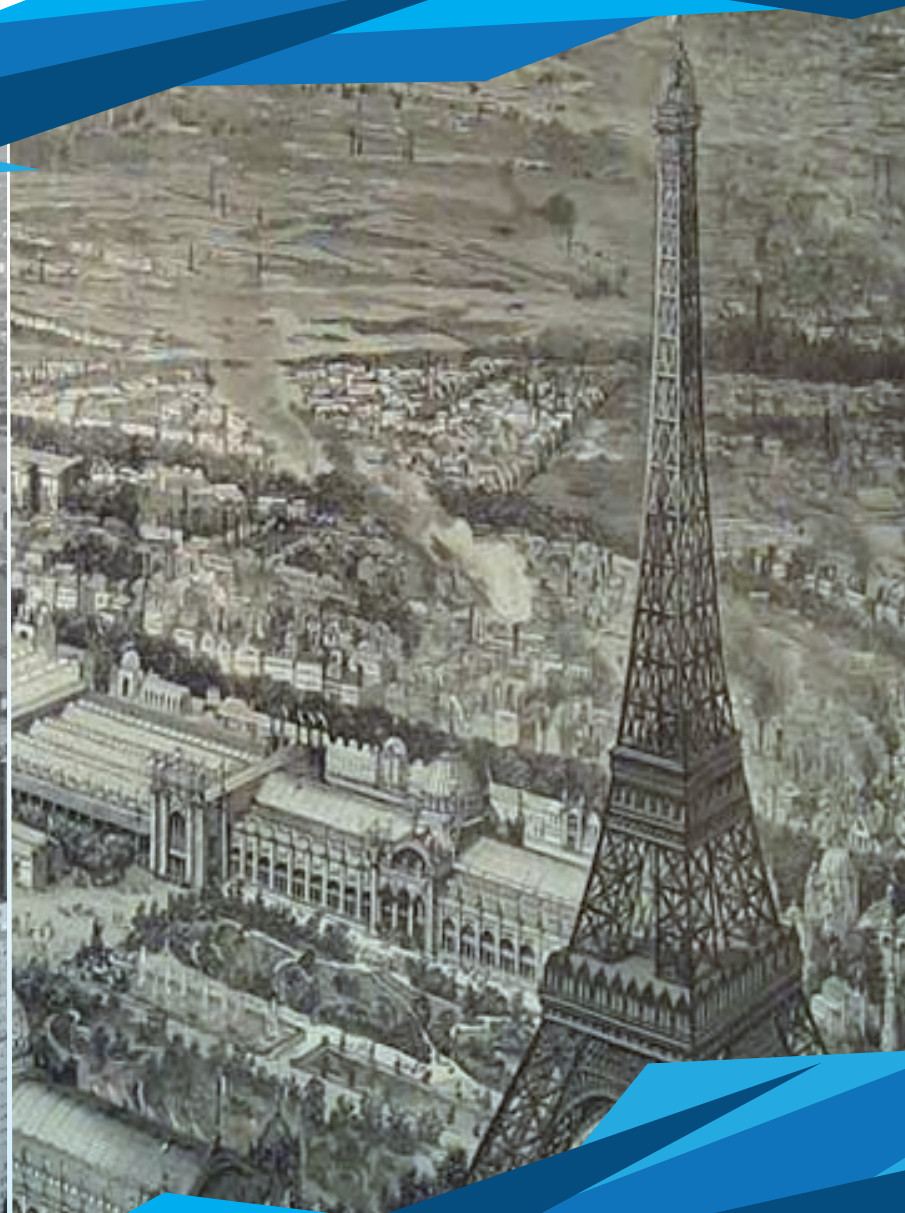






## HIS FOREIGN INVESTMENTS

He was involved in trade at the age of 14 and traveled to India and Pakistan on business. He invested in many countries such as Hong Kong, Singapore and in America and Europe and various other countries. He proposed the idea of building an integrated tourist city in Egypt with residential areas, three 5-star hotels, a golf club, a marina and shopping and entertainment centers. He set up the Nouf Investment Company in Egypt and established the first glass manufacturing facility in Egypt.





## THE ISLAMIC MEDICAL CENTER

February 1987 H.H. the late Amir Sheikh Jaber Al-Ahmad inaugurated the Yousuf Al-Marzouq and Loloa (Pearl) Al-Nassar Center for Islamic Medicine which occupied an area of 15,500 sq.m. In attendance were the notables of the State led by H.H. the late Amir Sheikh Saad Al-Abdullah and H.H. the Amir Sheikh Sabah Al-Ahmad Al-Jaber Al-Sabah. The Center was built with a generous donation from Khalid Yousuf Al-Marzouq & his brothers.

Construction work at the Center took four years. It is characterized by its exquisite Islamic architecture and is comprised of two sections, one for the Islamic Medical Center and the Islamic Medical Sciences and Herbal Treatment Organization, and the second for the Yousuf Al-Marzouq and La'ala (Pearl) Al-Nassar Mosque with a praying area of 1267 sq.m. which can accommodate 1500 worshippers, with an upper floor for women . The mosque is indeed an embodiment of the wonderful Islamic architecture.

The Center features a large library, halls for wards and a conference hall. The Ministry of Health uses the Center for providing the patients with medical care and medications made completely from medicinal herbs in the Center's own laboratories.

H.H. the Amir Sheikh Sabah Al-Ahmad Al-Jaber Al-Sabah honored Mr. Khalid Yousuf Al-Marzooq on 12 October 2004 for his generous donations and contributions in various fields especially health. According to the Ministry of Health, his donation to build the Islamic Medical Center was the largest in Kuwait's history.







## LA'ALA AL-KUWAIT REAL ESTATE CO.

Established in 1991, La'ala Al-Kuwait Real Estate Co. managed to achieve the project of "Sabah Al-Ahmed Sea City" (previously, Al-Khiran Pearl Residential City), which is considered the largest residential project with integrated facilities, services and infrastructure.



## OBJECTIVES THAT LA'ALA AL-KUWAIT IS FOUNDED TO ACHIEVE

- Preparation and execution of studies for real estate projects for both Public and Private sectors, and specially all those related to the design, planning and construction of cities, whether on land or in the sea, and re-sorting of lands of such cities for sale to citizens, public officials and private groups.
- Establishment and construction of all centers, facilities, services, central markets, Complex markets, legal entertainment centers, restaurants, hotels, hostels, gardens, and clubs, and their administration, leasing and sale.
- Incision of waterways, channels, drainages, artificial waterfalls, preparation and construction of artificial gulfs, yachts and anchors and fishing basins and more of marine facilities and yacht fuel stations, also in the export transaction of tools, devices and machines of yachts and restaurant ships for public or private buoys and ferries for personnel and for vehicles (medium sized vehicles) related to the construction of sea and coastal cities.

- Undertaking the transactions of purchase and selling of real estates whether void lands, residential or commercial Complexes and other real estates.
- Undertaking real estate investment transactions aiming at developing lands and construction of residential or commercial Complexes and all buildings in the intention of selling, ownership or leasing.
- Undertaking maintenance, development restoration and cleansing works for real estates, waterways, natural or artificial gulfs, and construction of maintenance centers for yachts, ships, boats and ferries and their management, leasing and selling.
- Undertaking all varieties of construction schemes and all related works whether for outside parties or for inside parties, also export transactions and trade in all material related to real estate and necessary for its development.
- Undertaking all construction works and contracting transactions related to marine navigation, electricity mechanical works, and generally all types of contracting transactions whether direct or in partnership with other contracting companies and their representation.
- Creating or managing real estate portfolios for the company or others and operating as agents, representatives and custodians and offering consultations about investments and real estate transactions.
- Entering into tenders and contracts associated with the objectives of the company in all areas of its activity.







# THE MAJOR LA'ALA AL-KUWAIT REAL ESTATE PROJECT



مدينة صباح الأحمد البحرية  
Sabah Al Ahmad Sea City

## SABAH AL-AHMAD SEA CITY

Sabah Al-Ahmad Sea City is regarded as a pioneering project in the region. It aims, as shown in the enclosed photos, at constructing an integrated residential city with all facilities and services. It is built on an unused land in Al-Khairan area which is being developed through extensive ground works, dynamic compaction and water-way excavation.

Works fully completed for the four phases ( A1 – A2 – A3 – A4 ) in Sabah Al-Ahmad Sea City

The coastline from Kuwait Towers (opposite to Dasman palace) to the Saudi border is nearly 120 km long. The coastline beaches created so far in Sabah Al-Ahmad Sea City are over 84 km in length, and the projected length of new beaches in the entire project will be over 203 km long.

Canal and waterways construction and raising the levels of plots and services works completed so far are 44 million and 123 thousand cubic meters. The volume of work on canal and waterways construction and raising the level of plots in the entire project are expected to exceed 138 million and 150 thousand cubic meters.

Canals and waterways have been completely filled with sea water making the total sea water volume entering the canals and water ways 32 million and 342 thousand cubic meters. It is estimated that the volume of sea water in the canals and waterways in the entire project would exceed 82 million and 800 thousand cubic meters.

Improving the soil tolerance up to a depth of 6 meters was done by Dynamic Compaction Drops . This is the first time dynamic compaction has been used for soil improvement in Kuwait. The number of drops executed to improve soil tolerance up to a depth of 6 meters was 5 million and 440 thousand drops . It is estimated that the number of drops for the entire project would exceed 15 million and 650 thousand drops. It is noteworthy that these drops are executed by dropping a 15-ton steel weight from a height of 12 meters.

The volume of washed sand used on the new coastal beaches is one million and 757 thousand cubic meters. It is estimated that the volume of the washed sand used in the entire project would exceed 4 million and 700 thousand cubic meters.

The volume of rocks used for protecting the new beaches in the first three phases is one million and 431 thousand tons. It is estimated that the volume of rocks used for protecting the beaches in the entire project would exceed 4 million and 210 thousand tons.

Those rocks are used in constructing barriers to maintain the consistency and safety of sand beaches as well as constructing marinas and protecting the areas most exposed to the natural forces of the sea .

A wave breaker 1200 meters long was constructed to protect the new coastal beaches by using concrete blocks specially designed to ensure the highest degree of efficiency. This required using 200 thousand tons of rocks.

His Highness the Amir of Kuwait Sheikh Sabah Al-Ahmad Al-Sabah honored the project by launching water into the waterways of the city, in the presence of H. H. the Crown Prince Sheikh Nawaf Al-Ahmad Al-Sabah.

The total cost of the project is estimated to reach KD. 1.5 Billion (Equivalent to around US\$ 5 Billion).



## INFRASTRUCTURE WORKS COMPLETED IN PHASE A1 - A4 AND BEING COMPLETED IN PHASE A5

Asphalt work on roads completed amounted to two million and 408 thousand sq. m. . It is projected that the volume of road asphalting for the entire project would exceed 3 million and 650 thousand sq. m.

The pipes for the potable and irrigation water network completed so far is 418 thousand and 900 meters. It is estimated that the length of the network for the entire project would exceed 713 thousand meters.

Storm water and sewage network completed is 323 thousand and 900 hundred meters long . It is projected to exceed 700 thousand meters for the entire project.

The Post Telegraph Telephone (PTT) building for Sabah Al-Ahmad Sea City was constructed and handed over to the Ministry of Communications. The length of fiber optic cables completed is a 879,400 meters. It is estimated that the volume of the communications network in the entire project would exceed one million and 590 thousand meters of cables . This is the first time optic fibers are used from the telephone exchange to all the plots.

The length of the electric cables network completed is one million and 748 thousand meters . It is estimated that the length of the electric cables network in the entire project would exceed 3 million and 327 thousand meters.

A sewage treatment plant was constructed with a current capacity for 15 thousand people . Works is in progress to expand the capacity for more than 45 thousand people when it becomes fully operational. Another sewage treatment plant is in progress of construction at another location in the city with a capacity for more than 50 thousand people thus bringing the total capacity of the two plants to more than 95 thousand people . The resulting water will be used for irrigation.





2002



2017





# NOUF

## REAL ESTATE FOR GENERAL TRADING & CONTRACTING CO.



Established in 1990 with a capital of KD 1,200,000 (equaling US\$ 4 Million), its capital was raised to KD. 10,200,000 (equaling US\$ 35 million) after conducting several pioneering projects.

“Nouf” is fully owned by Mr. Khalid Yousuf Al-Marzouq and his sons. It was set up with the aim of managing real estate projects and supervising them.

The US “Bechtel” company deemed fit to grant Mr. Khalid Yousuf Al-Marzouq the sole agency for her works in Kuwait, at beginnings of 1990s, then to extend cooperation to “Nouf” Co. in undertaking Oil Projects, of which the extinguishing of Oil Wells fires was the most significant right after the liberation of Kuwait.

### THE AL-AWDA PROJECT

The Al-Awda Project ("The Return") was the first phase of the fast-track restoration of the Kuwait oil production facilities damaged or destroyed during the Iraqi invasion and subsequent war.

Al-Awda's two objectives were, firstly, to support the fire-fighting operation by supplying equipment, manpower and expertise in engineering, construction, planning and administration, and secondly, to assist in the restoration of production facilities to enable the export of oil and refined products for local consumption.

The first Project personnel arrived in Kuwait on March 6th 1991 with the Project witnessing the fastest mobilization of equipment and personnel in Bechtel history. Over 9,000 personnel were mobilized in under seven months from over 32 different countries - the vast majority from the Philippines, Thailand Indonesia, United States, United Kingdom, and Kuwait itself.

Twenty-seven international fire-fighting teams worked 10-14 hours per day, seven days per week to control the 647 burning or gushing wells. The enormous effort was accomplished in eight months - much less than the 2-3 years many had initially predicted.

### THE AL-TAMEER PROJECT

With the snuffing of the last burning well on November 6, 1991 in a ceremony presided over by His Highness the Amir Sheikh Jabber Al-Ahmed Al-Sabah, the Al-Awda Project came to a close and a new phase opened on the effort to restore Kuwait's heavily damaged oil and associated facilities.

The Al-Tameer Project ("the Reconstruction"), being managed by Kuwait Oil Company with assistance from Bechtel, and it encompassed the country's entire crude oil production and export capabilities.

The Project involved assisting in upstream crude oil well drilling and repair and refurbishing the gas / oil gathering centers, booster stations, storage tanks, and export facilities. An important part of the job was the clean up and treatment of 250 oil lakes containing about 20 million barrels of weathered crude oil.

“Nouf” Real Estate for General Trading and Contracting Co. along with Bechtel undertook the infrastructure work for the Oil Sector, after all the damage it went through on the hands of Iraqi forces.

### NOUF EXPO

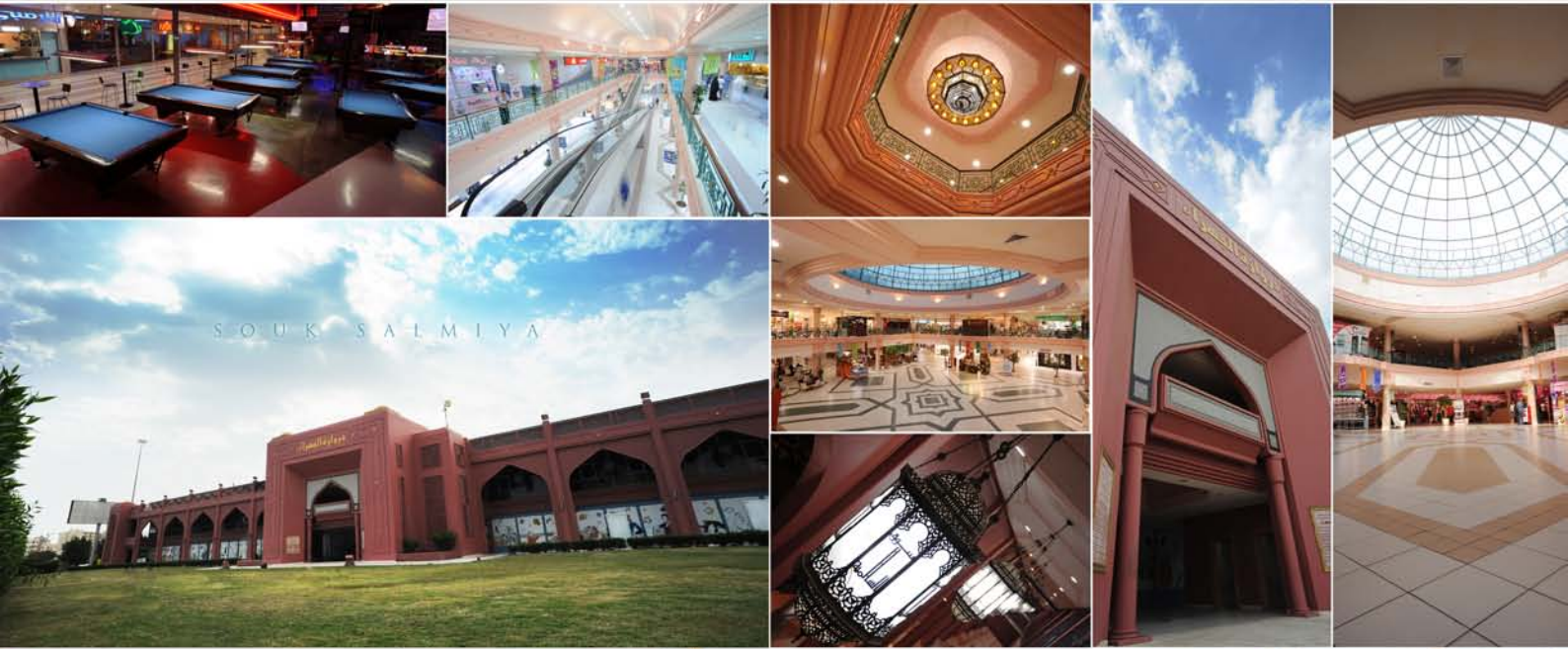
Established in 2013, NoufEXPO represents the exhibition and conferencing division of Nouf Real Estate Co. for General Trading & Contracting, the subsidiary of Khalid Yousuf Al-Marzouq & Sons Group of Companies (KMGC). NoufEXPO believes that conferences and exhibitions have an important role to play in the economy and development of society. Therefore, NoufEXPO is not just another player in this business; it is rather an ambitious business venture driven by the following values:

- Adhering to the heritage of Khalid Yousuf Al-Marzouq & Sons Group business values of contributing to Kuwait's society and economy, and complying with the highest business ethics.
- Commitment to introduce advanced technologies, products, services, and knowledge to the local market to help build Kuwait to a modern society.
- Exhibitions and conferences must have an objective of increasing business opportunities for both local and foreign companies and enterprises by responding to societal needs and opening real business opportunities.

It is through these values that we strive to realize the vision of NoufEXPO as a leader and first choice exhibitions and conferencing service provider that contributes to Kuwait's economy and its clients' welfare. NoufEXPO, in accordance with its vision, was honored to hold the first E-Government Forum in Kuwait under the theme: Recent Trends, Security Risks, and Implementation Challenges. This event was held in cooperation with the Central Agency for Information Technology (CAIT) which is mandated with leading the development of the e-government program in the State of Kuwait.







# SOUK

## AL-SALMIAH REAL ESTATE CO.



CHAIRMAN: MARZOUQ KHALID YOUSUF AL-MARZOUQ

The commercial Souk Al-Salmiah - a Nouf Real Estate Co. project – is a symbol of the construction revival in Kuwait.

Souk Al-Salmiah is an architectural masterpiece and the largest commercial market in Kuwait in area, diversity of activities and services. It is also the most beautiful with its harmony of colors, the use of aesthetic spaces, the harmony in heritage, the civilized smooth flow among its sections and the provision of all services in an integrated structure which is regarded as a cultural first and a model for markets in the age of high technology with its splendor and originality inspired by the history of old Islamic culture.

Souk Al-Salmiah is an expression of the authenticity and originality of the past, the creativity and development of the present while maintaining the Arab Islamic style through Arab and Islamic engravings and making it a market where the family can find all it needs under one roof at convenient and affordable prices to all.

### LOCATION AND AREAS OF SOUK AL-SALMIAH

Souk Al-Salmiah is located in Hawalli Governorate in Al-Salmiah area, Plot No. 8, near the Passport Roundabout at Al-Khansa Street junction with Qatar Street. It is bordered by Al-Salmiah, Rumaithiya and Al-Bidaa areas. The souk was built on an area of 83,245 sq. m. with the first floor occupying an area of 31,787 sq. m. and the total building area is 71,367 sq.m.

### SOUK AL-SALMIAH ELEMENTS

The souk comprises a mosque and another prayer room for men, a women prayer room on the first floor within the souk and offices with an area of 500 sq. m. for government bodies and ministries.

It also contains green spaces on an area of 12,500 sq. m. as an aesthetic aspect of the souk.

It has a parking space for 1000 cars, 3 Kaisariyas (Traditional Markets) each occupying 1600 sq. m. with glass domes . They were given traditional Kuwaiti names : Kobar, Failaka and Boubyan .

There are 12 lifts distributed on all gates with two lifts for each gate in addition to 5 electric escalators.

### SOUK ACTIVITIES

Fish market (Stalls, Offices, Brokerage, Auction), Ornamental fish and birds shops, Dates and sweets, Business offices, Gifts and luxuries, Florists and arboretums, Supermarkets, Wholesale foods, Inner entertainment grounds for children and adults, Ready-made clothes, Printing and photocopying, Bank branch, Pharmacy, Mobile phone shops, Restaurants, cafeterias and cafes, House utensils, & Groceries.

### SOUK AL-SALMIAH: AN INTEGRATED PROJECT

- The largest supermarket: " City Center ".
- The largest popular market in Kuwait: " Souk Madinat Almuallim ".
- The largest entertainment hall for adults: "Cosmo Bowling ".
- The largest entertainment hall for children " Future Kid Co. " .
- Large assortment of international restaurants: " Burger King – Pizza Hut – Mc Donalds – New York Fries – Nathan's Famous ".
- Large assortment of international cafeterias and cafes: " Starbucks – Senso – Numi Tea House – Coffee Club "
- A wide variety of shops selling clothes, shoes, bags, gifts and accessories, telephones, natural flowers, an insurance services office, printing and imaging services office, a pharmacy and a branch of the Commercial Bank.



# BAB

AL-KUWAIT PRESS CO.  
WLL: AL-ANBAA NEWSPAPER

# الانباء

Bab Al-Kuwait Press Company was founded by Mr. / Khalid Yousuf Al-Marzouq in 1976, and publishing " Al-Anbaa " newspaper was the first one of its project, on 5 January 1976, a daily socio-political sports comprehensive technical newspaper.

Al-Anbaa history is full of continuing effort to achieve the aspirations of the reader, and the demand of field investigations and surveys reflect the reality of political, social and economic that he is keen on, and this approach would reverse the strength of the relationship between the newspaper and its readers at various levels.

Al-Anbaa newspaper has a long experience in the realization of the right word and the commitment to the word credibility, and these situations which were relied upon when exposed in mid-1976 to the bombing of its offices when they were in Sharq area, which had necessitated timely condemnation of the act of evil, a broad and deplored very much.

Since its first issuance, Alanba faced two incidents, throughout its history, which postponed its issuance, since a court ruling had suspended its publication in March 1987, in addition to another court ruling in March 1995, due to the publication of bold dialogues with a number of political figures.

In the course of the brutal Iraqi occupation of Kuwait newspaper's founder, Mr. Khalid Yousuf Al-Marzouq announced that the resistance by the word is no less important than the resistance by durability of a weapon. Published that time from Cairo, Al Anbaa was a first Kuwaiti newspaper to publish the country news and about the suffering and the misery under the brutal Iraqi occupation, this way being the voice of Kuwaitis to all free world. Al Anbaa continued publishing from Cairo until August 1991, resuming publishing from the land of liberated Kuwait in the December 21, 1991.

- Al-Anbaa has a network of reporters covering the GCC, the Arab World and the capitals of the world, especially those who have an impact on the world decision making and the United Nations.
- Al-Anbaa held, throughout its history, meetings with kings, princes and heads of states, and was the first in the exclusiveness of certain local and Arabic news.
- Al-Anbaa was always keen on covering the sites of events and wars, including the Iran-Iraq war and the war in the early eighties and the liberation war of Kuwait from Iraqi occupation (Desert Storm) and Al-Anbaa was the Voice of Kuwaitis through publication period from Cairo.
- Al-Anbaa has a network of 600 employees in various departments.
- Al-Anbaa takes part in supporting many social activities as it sponsors economic, sports and art conferences and festivals.
- Al-Anbaa occupies the third place among 14 daily newspapers published in Kuwait.
- About 30 thousand visitors a day visit Al Anbaa webpage, and its readers are of all ages, nationalities and groups from inside and outside Kuwait.

Editors of Al-Anbaa Newspaper :

1. Mr. Nassir Abdulaziz Al-Marzouq from January 5, 1976 to November 1, 1978.
2. Mr. Faisal Yousef Al Marzouq from November 1, 1978 to June 25, 1990.
3. Late / Walid Khalid Yousuf Al-Marzouq from June 26, 1990 to May 1, 1995.
4. Miss. Bibi Khalid Yousuf Al-Marzouq from May 2, 1995 to February 8, 2009.
5. Mr. Yousuf Khalid Yousuf Al-Marzouq of February 8, 2009 until now.









# VENICE

## JOINT TRADING & CONTRACTING COMPANY



Venice Joint General Trading & Contracting Co, was established to provide comprehensive solutions and services to its customers in Kuwait. Venice Company provides high standard of services including: Transportation & Logistics; Warehousing, Manpower Supplies, Government Relation Services, Facilities Management and General Construction.

Venice Company is proud of it's impressive customer list which includes the Kuwait Government, U.S. Armed Services, large U.S. & European prime contractors and commercial companies.

Venice Company is committed to constant improvement in its Services offered and to adding tangible value to our clients and business partners.

Venice Company's goal of establishing long-term relationships with its customer base can only be achieved through its personnel's commitment to our Ethics and Business Conduct.

We deliver high Customer Satisfaction and Quality in all our Services, we provide Leadership and we act with Integrity in everything that we do.

### TRANSPORTATION & LOGISTICS



Venice Company has a wide range of local partnerships and associations that enables the company to swift movement of products, supplies and mission-critical equipment via ground, air or sea. Our management is highly experienced in the local governmental regulations and requirements of Kuwait as well as the requirements for shipment of Military and sensitive material throughout Middle East

### INTEGRATION



Venice's integrated logistics support services provide comprehensive solutions and support to our customers ensuring that we are a trusted partner in the ongoing support of their strategic and tactical missions at home and abroad.

Venice technology fielding teams provide lifecycle support solutions that support Defense technologies. Venice's extensive fielding and technical experience provides a realistic perspective when planning and executing complete end to end technology fielding, integration/installation, and sustainment of sophisticated C4ISR technologies for the Kuwait Ministries and technology OEMs specifically in difficult and challenging environments abroad.

### SPONSORSHIP & GOVERNMENT RELATIONS



Venice Company enjoys an outstanding reputation in Kuwait, its government ministries, foreign companies and embassies. We offer more than just a sponsorship; we offer strong support in dealing with the Kuwait laws and regulations to ensure a successful business relationship in the country. We provide advice and consulting on the business climate and culture of Kuwait and the Middle East region.

We have the ability and experience to provide all administrative support necessary to normalize and/or legalize all of your employees eligible for a residency permit in Kuwait. Administrative support services will include, but are not limited to, facilitating applications, processing, obtaining approvals, and securing the issuance of document to appropriate government agencies.

### CONSTRUCTION



Venice Company's sister company, La'ala Al-Kuwait Real Estate Co. was established in 1991. La'ala Al-Kuwait Real Estate managed to achieve the project of "Sabah Al-Ahmed Sea City" (previously, Al-Khiran Pearl Residential City), which is considered the largest residential project with integrated facilities, services and infrastructure. On December 17th 2009 His Highness the Amir of Kuwait Sheikh Sabah Al-Ahmad Al-Sabah honored the project by launching water into the waterways of the city, in the presence of H. H. the Crown Prince Sheikh Nawaf Al-Ahmad Al-Sabah.

With its long history of working within the region, Venice Company provides competitive price and world class construction solutions and offers a full range of engineering, procurement, fabrication, erection, construction and facilities management, construction of marinas and concrete floating pontoons.

### WAREHOUSING



Venice Company provides quality warehousing services to companies needing to store and manage their property to support their business operations. Our strengths are warehouse management, maintenance, supervision and protection of warehouse inventories. We can provide packaging, binding and collecting services for materials, commodities and goods to be marketed.

### MANPOWER



Venice Company is a leading manpower supplier and can assist with any specific requirement of labor. All candidates for employment are thoroughly screened and tested by Venice experts to ensure they meet client specifications and local labor regulations. Among services offered by Venice Company are Visa 18 sponsorship, housing accommodation and vehicle leasing.



# AL-SOOR AL-TASE'A

TRADING CO. FOR CONSTRUCTION MATERIALS  
& EQUIPMENT & REAL ESTATE



OUR PARTNER



Al Soor Al Tase'a Shipping & Forwarding Co. is a part of Al Soor Al Tase'a General Trading for building tools and equipment and real estate established in 2010. We are always ready to support customers shipping, logistics and transportation needs. Our priority is to take care of our customers' needs by providing and delivering professional, high quality service and assistance at all stages of the service.

We believe that our success is due to our hard work and commitment. We always do our best and go beyond expectations, focusing on best services delivery to satisfy our customers and match their needs.

Al Soor Al Tase'a Shipping & Forwarding specialized in Freight Forwarding and Door To Door services.

Our Main Services include:

- Sea Freight
- Air Freight
- Customs Clearance
- Packing & Moving
- Transportation
- Project Management
- Logistics
- Cargo Tracking

Our relationships with Shipping companies and international valued partners ensure the best quality services to our customers.

Al Soor Al Tase'a Shipping & Forwarding main partner is DF Young Logistics Services. DF Young has more than 100 years of experience providing international businesses with the full range of transportation and logistics solutions and were announced as Award recipient at Philadelphia Business Journal's Tenth Annual Best Places to Work Awards.

This makes us operate both national and international services and help us take care of our customer's needs by providing and delivering professional and high quality service and assistance.

Our values are at the core of our business. We care about deeply how we work and collaborate within the company and with international parties.

- Passion: We are passionate about our business.
- Professionalism: We provide first class service to our esteemed clients.
- Commitment: We promise, We deliver.
- Positivity: We achieve our goals through being positive.
- Loyalty: Our relationship with our customers last for a lifetime.
- Honesty: Honesty is always the best policy, trust has to be earned.

Through our values, we made an energetic company environment that created a long term destination for our business with a clear path map for succeeding together with our customers and partners.

Teamwork a crucial part of our business. Our teams work well together, do their best in all circumstances, and share their skills to provide the best performance and quality of work. We communicate together, share our ideas, respect each other and strive for success, exceeding all customers expectations and setting new records in reaching everywhere in the world.

Al Soor Al Tase'a focuses on utilizing the latest software, continuously training and updating our employees so that they fulfill our corporate mission to ensure customer satisfaction, provide the best quality of service and cost efficiency. We endeavor to deliver the best shipping service, logistics solution and the highest quality of handling.

It is our goal to become the leading shipping and logistics provider in the MENA region while providing the highest customer satisfaction.

The software we use increases the efficiency of our distribution system by helping to reduce shipping costs improving global visibility or simply enabling our team to focus on more valuable activities

- Improves the efficiency of logistics operations.
- Controls operations with in a warehouse or distribution center
- Provides higher level functionality & scheduling
- Ensures safety and security





# BCC

BRITISH COMMUNICATIONS COMPANY

# BCC

الشركة البريطانية للاتصالات  
British Communications Company

The British Communications Company (BCC) has access to the latest technology advances through its partnership with world-renowned companies like Cisco, SENTEL and Fiberon Technologies. This enhanced collaboration among leaders within the information technology field is what allows the BCC to uniquely provide answers to the complex IT problems facing global companies today. BCC is a market leader for providing full spectrum of Information Technology solutions encompassing everything from passive and active Equipment to Software & Security Technologies. We develop innovative solutions for customers, consistently outperforming our peers. We strive to provide a dynamic and challenging environment for our employees to maintain the best level of support to our clients. We are proud of our impressive customer list, which includes the Kuwait Government and commercial companies. Determined, dedicated, resourceful is what business can expect, and will come to experience in partnering with BCC and its team of expert companies. We in our company look forward to any IT challenge in achieving our customer's goals. In providing best information technology solutions we enable businesses to excel, and exceed their delivery capability.

BCC offers expertise on leading market technologies to its customers. BCC consults its clients on their existing IT technology capabilities and offers either optimization or new solutions according to the specific situation. We at BCC have a wide technology portfolio that enables us to implement effective solutions matching our customers' requirements.

## MISSION

At BCC we are customer-focused organization that develops and delivers innovative Information Technology solutions to our customers.

We constantly strive to provide full spectrum of Information Technology solutions to the complex IT problems.

We strive to understand our customer needs and in delivering Information Technology solutions we help businesses in achieving their strategic business objectives.

### Values Statement

Our Values guide us in every aspect of our business. We believe that following our Values creates long-term benefits for our partners, shareholders, customers and employees.

## PARTNERS

Cisco  
Sentel  
Fiberon

## BCC FOCUSES ON

Customer Focused Solutions  
Partnerships and Teamwork  
Trust and Integrity  
Excellence and Quality





# KUWAIT

## FOR WAREHOUSES & LOGISTICS SERVICES CO.



Kuwait for Warehouses and Logistic Services Co. is wholly owned by Mr. Khalid Yousuf Al-Marzouq & Sons, with a capital of Kuwaiti Dinars (KD. 1 million). The company was established to achieve the following objectives:

- Establishing warehouses of all kinds and sizes (refrigerated warehouses, dry warehouses) by assigning locations and areas for storing goods, commodities, materials and raw materials of all types, including parking lots for vehicles and merchandized commodities.
- Warehouses management, maintenance, supervision and protection of inventories. Providing packaging, binding and collecting services for materials, commodities and goods to be marketed.
- Leasing warehouses and warehouses management.
- Storing all types of commodities as per depository system under supervision of customs inside and outside bonded areas and undertaking all activities of customs brokerage.
- Equipping warehouses with installations, tools, forks and cranes required to place commodities and move them inside warehouse areas and establishing and leasing buildings required for such objectives.
- Management of stagnant and depreciated inventory with sale for all types of commodities inventories in and outside of Kuwait and arranging auctions to dispose them.
- Undertaking all kinds of electronic commerce and support activities in accordance with the activity of the company.
- Handling all electronic work to design varieties of systems.
- Ownership of properties and real estates required for undertaking activities of the company in accordance with local law and regulations.
- Investing financial surpluses.



## MEDIA DIVISION

La'ala is proud to have successfully grown a capable and enviable Media Department in charge of capturing cutting edge footage at every stage of the Sabah Al Ahmed Sea City project. A multi media division is collaborating with Discovery Channel and National Geographic, and other internationally known entities on various projects.

The Media Department delivers IT strategic plans, and provides day to day IT support for a construction team exceeding 1500 people spread over numerous geographically diverse office locations.

The department also offers a broad range of AV content and presentation tools including:

- Production of Apple and Android Applications for delivering up to date news and content direct to the client and public.
- Website design, IT support and targeted video marketing for La 'ala parent company enterprises.
- Design and delivery of design content for event presentations, specification for materials, boards, posters, brochures and banners.
- Manages: 24/7 timelapse cameras around the project
- Produces underwater & aerial filming & photography
- Has produced media for the Daily Mail and News Week & many more.

La'ala was proud to release a two-part two-hour documentary for the Discovery Channel titled "Building the Impossible". Most recently it has produced a documentary detailing the process involved in building the Marina & Phase A5.

La 'ala Media Department is a professional film production house providing a broad range of services from concept to completion.



MOVIES & RELATED NEWS LINKS (Click the title below to open the link)

[Construction Documentary](#)

[Khalid Yousuf Al-Marzouq Biography](#)

[Satellite Timelapse Movie](#)

[Dailymail News Article](#)

[Newsweek News Article](#)

[SAASC Youtube Channel](#)



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